

Item	1995	1996	1997	1998
Proportion implemented per year	0.2	0.4	0.3	0.1
W1: Let vendor contracts	2	4	3	1
W2: Establish commercial transp	1.2	2.4	1.8	0.6
W3: Develop EC/EDI capability	4	8	6	2
W4: Training	0.8	1.6	1.2	0.4
TOTAL	8	16	12	4
See attached note for details of computations				

	Full Implementation	
	1	
	10	
	6	
	20	
	4	
	40	